

## **MASTER THESIS PROJECTS**

Intoles 2016 2019 (25 students)	Country of
Intake 2016-2018 (25 students)	application
DEVELOPMENT OF MARKETING STRATEGY FOR "PRIORAT ENOTURISME"	Spain
WINE TOURISM STRATEGY DEVELOPMENT FOR DE MÜLLER COMPANY	Spain
INTERNATIONAL DIGITAL STRATEGY OF A PORTUGUESE WINE COMPANY WITHIN A GLOBAL	Portugal
WINE TOURISM MARKET	
A NEW IDENTITY FOR A NEW TERRITORY	France
HOW TO BETTER ATTRACT CONSUMERS BELONGING TO LUXURY SEGMENT:WINE TOURISM	Portugal
AT GRAHAM'S	
MODULAR APPROACH TO WINE & FOOD TOURS FOR ALENTEJO AND ANDALUCIA	Portugal/Spain
CHÂTEAU LE CROCK: OBJECTIF BEST OF WINE TOURISM 2019	France
FRAMEWORK FOR THE DEVELOPMENT OF A WINE TOURISM PRODUCT FOR THE MICE	Spain
SEGMENT AT BODEGAS VALDEMAR	
DEVELOPMENT OF WINE TOURISM IN REMOTE ZONES: A CASE STUDY OF BODEGA CERRO  CHAPEU	Uruguay
USING MOTORCYCLE ROUTES TO AUGMENT OENOTOURISM IN A REMOTE MOUNTAIN	
WINERY IN THE PALLARS JUSSA	Spain
WINE TOURISM AS A BUSINESS UNIT FOR SMALL AND MEDIUM-SIZED WINERIES: THE CASE	
OF BODEGAS TOBELOS	Spain
URBAN WINERIES: AUTHENTICITY AND SUSTAINABILITY IN THE CONTEXT OF WINE TOURISM	United Kingdom
IMPROVING PERFORMANCE AND PROMOTION OF MONTE DA CASTELEJA	Portugal
EXPLORING THE POTENTIAL OF PORTUGAL AS WINE TOURISM DESTINATION FOR SWISS CLIENTS	Portugal
EUMELIA, LIVING WINE GUESTHOUSE AND FARM	Greece
DESIGN AND IMPLEMENTATION OF THE MULTI-CRITERIA EVALUATION SCHEME FOR THE WINE TOURISM EXPERIENCE	Portugal
WINE TOURISM DESTINATION BRANDING STRATEGY: CASE STUDY ON CHANGYU AFIP	China
WINE AND WINE RELATED ACTIVITY PREFERENCE RESEARCH ON CHINESE TOURISTS	Spain
	Spain
ENOTOURISM'S PROPOSAL FOR VIÑA ARNAIZ	
ENOTOURISM'S PROPOSAL FOR VIÑA ARNAIZ  DESIGNING NEW WINE TOURISM EXPERIENCES FOR MOVIN AGENCY	Hungary
	Hungary
DESIGNING NEW WINE TOURISM EXPERIENCES FOR MOVIN AGENCY	•
DESIGNING NEW WINE TOURISM EXPERIENCES FOR MOVIN AGENCY DEVELOPING A NEW WINE TOURISTIC PRODUCT - WINE TRANSFER TOUR BETWEEN	Hungary
DESIGNING NEW WINE TOURISM EXPERIENCES FOR MOVIN AGENCY DEVELOPING A NEW WINE TOURISTIC PRODUCT - WINE TRANSFER TOUR BETWEEN BUDAPEST AND ZAGREB	Hungary  Hungary/Croatia  Spain
DESIGNING NEW WINE TOURISM EXPERIENCES FOR MOVIN AGENCY DEVELOPING A NEW WINE TOURISTIC PRODUCT - WINE TRANSFER TOUR BETWEEN BUDAPEST AND ZAGREB DEVELOPMENT OF A DIGITAL STRATEGY FOR A NEW WINE TOURISM PRODUCT	Hungary Hungary/Croatia
DESIGNING NEW WINE TOURISM EXPERIENCES FOR MOVIN AGENCY  DEVELOPING A NEW WINE TOURISTIC PRODUCT - WINE TRANSFER TOUR BETWEEN  BUDAPEST AND ZAGREB  DEVELOPMENT OF A DIGITAL STRATEGY FOR A NEW WINE TOURISM PRODUCT  STORYTELLING AS A MARKETING TECHNIQUE APPLIED TO THE WINE BUSINESS TO ADDRESS	Hungary  Hungary/Croatia  Spain

Intake 2017-2019 (25 students)	Country of application
WINE TOURISM CLUSTER MODEL BASED ON KETTMEIR AND SANTA MARGHERITA WINE	lee h
GROUP	Italy

EXPLORING CIRCULAR ECONOMY AS AN INNOVATIVE APPROACH THROUGH A WINE	Spain
TOURISM ITINERARY	
VINEYARD CLASSIFICATION SYSTEMS AS A POTENTIAL WINE TOURISM RESOURCE	Spain
DEVELOPMENT SOCIAL DIGITAL MARKETING STRATEGIES IN WINE TOURISM FOR PORTUGUESE WINE MARKET	Portugal
HOW CAN WINE TOURISM BE A TOOL FOR RAISING AWARENESS ON CLIMATE CHANGE?	ltaly
RIBERA DEL DUERO AND RUEDA: HOW TO GROW WITHIN WINE TOURISM MARKET	Spain
DEVELOPING STRATEGIC BRAND MARKETING COMMUNICATIONS THROUGH WINE	
TOURISM: HOW A BIODYNAMIC WINERY AND RURAL HOTEL IN MALLORCA CAN SPREAD ITS WINGS	Spain
EXPLORING INNOVATIVE APPROACHES TO WINE TOURISM THROUGH NEW MEDIA TECHNOLOGIES	France
WINE TOURISM PROJECT: DEVELOPING AND IMPLEMENTING THE CONCEPT OF WINE ROUTES IN MOLDOVA	Moldova
INNOVATIVE OENOTOURISM APPROACHES TO WINE POSITIONING. CHATEAU DE BELLET CASE	France
SYSTEMATIC APPROACH TO THE SERVICE DESIGN IN THE WINERY: TOUCH POINTS AND	Austria
CUSTOMER JOURNEY MAP	F
DEVELOPMENT OF A NEW WINE TOURISM PRODUCT AT JEAN LEON'S WINERY  DEVELOPMENT OF AN ENOTOURISTIC PLAN FOR ALBESA-FIGUEROLA S.C.P.	France
	Spain
DEVELOPMENT OF WINE TOURISM WITHIN AGRITOURISM IN PIEDMONT. THE CASE OF LA BIOCA.	Italy
WINETOURISM DEVELOPMENT IN HISTORICAL GUEST HOUSES	Portugal
ANALYSIS OF THE TOURIST SERVICES COMPANY ENOAVENTURA AND PROPOSALS FOR ITS IMPROVEMENT	Spain
DEVELOPMENT OF A SOCIAL MEDIA MARKETING STRATEGY FOR WINE TOUR TRAVEL AGENCIES WITH A FOCUS ON INFLUENCER MARKETING	Italy
PORT WINE EXPERIENCE FOR THE CHINESE MARKET	Portugal
DEVELOPMENT OF WINE TOURISM IN ALVAREZ DURAN WINERY	Spain
MORE THAN WINE: DESIGN OF HOLISTIC AND SUSTAINABLE EXPERIENCE IN WINE	16.1
DESTINATIONS	Italy
IMPLEMENTING A COMPETITIVE STRUCTURE ON WINE TOURISM EXPERIENCES	Spain
URUGUAY NEW PRODUCT: THE EMERGING CASE OF CANELONES WINE TOURISM	Uruguay
VINEDO DE LOS VIENTOS: A FAMILY WINERY IN URUGUAY, THE NEXT NEW WORLD OF WINE	Uruguay
CYCLING AS WINE TOURISM. DESIGNING SUCCESSFUL CYCLING AND WINE HOLIDAYS IN WINE REGIONS. A TOUR OPERATOR PERSPECTIVE	Spain
WINE DESIGN AS AN ARTISTIC INTERMEDIARY IN DISCOVERY OF CULTURAL IDENTITIES	Portugal

Intake 2018-2020 (23 students)	Country of application
PORTO AND DOURO VALLEY WINE TOURISM AND BRAND LOYALTY IN THE TIME OF COVID 19	Portugal
DEVELOPING THE SET OF PRO-SUSTAINABLE CORPORATE VALUES OF A WINE TRAVEL	Italy
AGENCY AND INCLUDING IT IN THE BRAND COMMUNICATION STRATEGY	
LOCKDOWN SERIES	Italy

SPAIN'S WINERY AS A TOURISM ATTRACTION FOR THE CHINESE MARKET—CASE STUDY OF	Spain
MARCO ABELLA	
THE POWER OF A GOOD STORY: HOW TO EFFECTIVELY COMMUNICATE A WINE TOURISM EXPERIENCE TO THE MEDIA	Portugal
URBAN APPELLATION: SERVING WINE BY THE GLASS AT THE CELLAR DOOR	France
VINS I OLIS SUÑER: PRACTICAL EFFORTS TO BOOST THE WINE AND OLIVE OIL TOURISM	Spain
THE NEW WINE EXPERIENCES AT "ESPAÇO PORTO CRUZ": A MULTISENSORY JOURNEY ABLE TO MAXIMIZE THE VISITOR'S IMPRESSIONS, SATISFACTION AND PLEASURE	Portugal
IMPLEMENTING UNWTO QUALITY STANDARD IN WINE TOURISM	Spain
WINE TOURISM DEVELOPMENT IN FORTIFIED WINE AREAS. CASE OF STUDY: MARCO DE JEREZ.	Spain
DIGITAL MARKETING AND SOCIAL MEDIA STRATEGIES AT AZIENDA AGRICOLA COS	Italy
WINE TOURISM PRODUCT PROPOSAL "ZEN LIFE IN MAS ZENITUDE"	France
DEVELOPMENT OF ITER VITIS CULTURAL ROUTES FOR AZERBAIJAN	Azerbaijan
IMPLEMENTATION OF A WINE ROUTE AS A TOOL FOR RURAL DEVELOPMENT IN GRAN CANARIA ISLAND	Spain
WINE TOURISM AS A MEANS TOWARDS ECONOMIC PROFITABILITY FOR THE CANARY ISLANDS' WINE SECTOR: RECOMMENDATIONS FOR COLLABORATION-BASED INITIATIVES	Spain
THE WINE MUSEUM CONCEPT IN WINE TOURISM: STUDY CASE OF CÁLEM CELLAR	Portugal
SOLO FEMALE TRAVELLERS AS A GROWING SEGMENT IN WINE TOURISM	Estonia
LGBT TRAVELERS AS WINE TOURISTS IN THE CONTEXT OF PORTUGAL FROM A TOUR OPERATOR'S PERSPECTIVE	Portugal
FACING GLOBAL ECONOMIC VARIATIONS IN THE WINE INDUSTRY, THE CASE OF DE MULLER COMPANY	Spain
ASIAN MARKET DEVELOPMENT ON CHAMPAGNE WINETOURISM	France
BUILDING A FRAMEWORK FOR CONTINUED COMMUNICATION DURING A LARGE-SCALE CRISIS IN TOURISM: FROM THE PERSPECTIVE OF A WINE TOUR OPERATOR	Portugal
WINE TOURISM OF THE FUTURE - A CASE STUDY IN STAATSWEINGUT FREIBURG FOCUSING ON UNIVERSITY STUDENTS	Germany
CO-HUB FOR ITALIAN WINES: MULTIDIMENSIONAL WINE TOURISM DIGITAL PLATFORM	Italy

Intake 2019-2021 (25 students)	Country of application
STRATEGIES FOR DEVELOPING WINE TOURISM AT QUINTA DA AVELEDA	Portugal
IMPLEMENTATION OF THE SUSTAINABILITY MEASURES CARRIED OUT IN THE WINERY UPON THE VISIT	Spain
COMMUNICATION PLAN OF THE NEW WINE ROUTE OF DOURO AND PORTO	Portugal
WEBSITE TRANSFORMATION FOR 'LIMA AND SMITH LDA' IN AN EFFORT TO IMPROVE DIGITAL STRATEGY AND WINE TOURISM ONLINE EXPERIENCE	Portugal
ANALYSIS OF CHURCHILL'S COMPANY AFTER COVID-19 CRISIS, AND PROPOSAL TO ATTRACT LOCAL POPULATION IN THE DOURO VALLEY	Portugal
E-LEARNING PLATFORM AS A TOOL TO PROMOTE A WINE REGION. CASE OF POMEROL.	France

A DIAMOND IN THE ROUGH - A STUDY ABOUT WINE TOURISM IN SALINA	Italy
ANALYSIS AND PROPOSALS TO IMPROVE THE QUALITY OF THE TOURISM OFFER IN PRIORAT ENOTURISME	Spain
REVIVING THE CULT OF DIONYSUS: LEVERAGING STORYTELLING CAPABILITIES OF AFIANES WINES TO AN INTERNATIONAL AUDIENCE	Greece
DEVELOPING STORYTELLING FOR THE UK MARKET ACROSS ALL THE DIFFERENT TYPES OF GEORGIAN WINE PRODUCERS	United Kingdom/Georgia
DEVELOPMENT OF RISK MANAGEMENT PLAN DURING A GLOBAL PANDEMIC - THE CASE OF "SIMPLESMENTE VINHO"	Portugal
GROWING WITH EVERY CLICK: DIGITAL STRATEGIES TO STRENGTHEN THE MADEIRA WINE ROUTE	Portugal
NEW WINE TOURISM DESTINATION - VILLA ALVOR	Portugal
WINE TOURISM STRATEGY PROPOSAL FOR CROATIAN WINE REGION SLAVONIA AND DANUBE	Croatia
DEVELOPMENT AND IMPLEMENTATION OF SUSTAINABLE WINE TOURISM IN TWO DIFFERENT WINERIES IN THE LANGUEDOC REGION	France
DEVELOPING WINE TOURISM FOR COVIDES, A WINE COOPERATIVE IN PENEDÈS	Spain
CREATING A WINE TOURISM FRAMEWORK FOR NEW WINERIES IN PORTUGAL	Portugal
DEVELOPMENT OF A WINE TOURISM STRATEGY AT CHÂTEAU CHAUVIN - GRAND CRU CLASSÉ SAINT EMILION	France
TOURISM NETWORKS AND CLUSTERS AS A TOOL OF RURAL DEVELOPMENT IN WINE REGIONS. STUDY CASE IN ALENTEJO, PORTUGAL.	Portugal
DIGITAL MARKETING CONSULTING: HOW TO AUDIT THE ONLINE PRESENCE OF A WINERY AND THE CASE OF BODEGAS LOLI CASADO	Spain
ESTIMATION OF CARBON FOOTPRINT IN THE OENOTOURISM SECTOR IN BORDEAUX WINE REGION	France
ADAPTING WINE TOURISM TO A CHANGING WORLD: CASE STUDY AT BODEGAS VALDEMAR	Spain
SUSTAINABILITY AS A DIFFERENTIATING FACTOR OF WINE PRODUCTING REGIONS AS DESTINATIONS FOR EASTERN EUROPEAN AND CENTRAL ASIAN VISITORS	Austria
USING WINE TOURISM TO BENEFIT THE LOCAL COMMUNITY: A PROPOSAL FOR SOALHEIRO AND PROJECT GERMINAR	Portugal
ANTÓNIO MAÇANITA WINEMAKER WINE CLUB STRATEGY	Portugal

Intake 2020-2022 (24 students)	Country of application
STRUCTURING A LOCAL STRATEGY FOR A WINERY: GROWING WINE TOURISM ON A BUDGET. THE QUINTA DA PLANSEL CASE STUDY	Portugal
DEVELOPMENT OF WINE TOURISM EXPERIENCES FOR LUXURY WINERY KORTA KATARINA	Croatia
WINE EDUCATION AS A TOURISTIC PRODUCT: A CASE STUDY OVER THE WINE SCHOOL OF WORLD OF WINE	Portugal
WORLD OF WINE: THE PATH OF INNOVATIVE EXPERIENCES THROUGH CULTURAL DISTRICTS	Portugal
THE ROLE OF WINE TOUR OPERATORS IN THE DEVELOPMENT OF SUSTAINABLE TOURISM IN CRETE	Greece

WINE TOURISM AS DESTINATION IMAGE DIVERSIFICATION TOOL FOR CANARY ISLANDS	Spain
WINE & GASTRONOMY TOURISM CONNECTING PEOPLE	Italy
DEVELOPMENT OF A GOURMET WINE TOURISM STRATEGY IN A NON-WINE REGION: CASE STUDY OF CAVES MARCON	France
WINE TOURISM AND COMMUNICATION STRATEGY FOR A WINERY IN A MASS TOURISM CONTEXT: THE CASE OF BODEGA AVA VI	Spain
CREATING PRACTICAL GUIDELINES FOR BASIC WINE TOURISM PRINCIPLES	United States
THE WINE TOURIST CANNOT LIVE BY WINE ALONE. CONSIDERATIONS FOR	
CONCEPTUALIZING A RESTAURANT AT AN ESTABLISHED WINE TOURISM SITE	Portugal
THE USE OF CROSSMODAL CORRESPONDENCE ON DESIGNING A MULTISENSORIAL WINE EXPERIENCE FOR WINERIES	Portugal
WINE TOURISM PRODUCT DEVELOPMENT CONSIDERATIONS FOR THE CHAMPAGNE REGION	France
DEVELOPING COMMUNICATION STRATEGY FOR THE MADEIRA WINE COMPANY: DIGITAL TOOLS AND FEEDBACK MANAGEMENT AT BLANDY'S WINE LODGE	Portugal
"TASTE ENCOUNTERS WITH MUMM": THE EFFECT OF SENSORIAL MARKETING ON THE WINE INDUSTRY	France
INTEGRATED MARKETING COMMUNICATION TECHNIQUES FOR VIVANT WINE CLUBS TO INCREASE BRAND AWARENESS AND VISIBILITY OF DIGITAL WINE TOURISM EXPERIENCES OF THE VIVANT PLATFORM	France
VALORIZATION AND COMMUNICATION OF THE WINE HERITAGE OF CHIANTI CLASSICO REGION, THROUGH VISUAL CONTENTS	Italy
COMMUNICATION ON WINE TOURISM IN A TUSCANY WINERY	Italy
WINE TOURISM AS A TOOL FOR SUCCESS IN NEW WINE DESTINATIONS: THE CASE OF RUFFUS	Belgium
DISCOVERING ASPECTS OF EXPERIENTIAL WINE TOURISM: DEVELOPING A FARM-TO-TABLE EXPERIENCE FOR A BIODYNAMIC WINERY IN SOUTH TYROL, ITALY	Italy
OPTIMIZATION OF PARTNERSHIP AFFILIATION IN WINE TOURISM INDUSTRY THROUGH SYSTEMIC APPROACH, DIGITAL SOLUTIONS AND MARKET MULTIDIMENSIONALITY: WINETOURISM.COM CASE STUDY	Sweden/global
CASE STUDY OF FRENCH WINE EXPORTING TO JAPAN AS A MODEL OF BUSINESS DEVELOPMENT IN TAIWAN	France/Taiwan
DEVELOPMENT OF THE CONCEPT OF AN URBAN WINE CELLAR AS A TOURIST DESTINATION AND A PLACE OF ATTRACTION FOR LOCALS IN TBLISI, GEORGIA	Georgia
FILM AS A BRANDING TOOL IN WINE TERRITORIES: A PROPOSAL FOR WINEMASTERS.TV AND A NEW WINE TRAVEL SHOW	Netherlands/global

Intake 2021-23 (24 students)	Country of application
FEMVERTISING AS A TOOL FOR WINE TOURISM TO INCREASE POST-VISIT WINE SALES AND	Portugal
INTENTIONS OF TOURISTS TO RECOMMEND THE WINE CELLAR	i Oi tugai
STRATEGIC USE OF BLOGS TO INCREASE WINE TOURISM SALES: A FRAMEWORK MODEL OF	Greece
BEST PRACTICES	
ENHANCING THE VALUE OF ONLINE TRAVEL AGENCY AS AN ONLINE DISTRIBUTION	ltaly
CHANNEL IN THE WINE TOURISM INDUSTRY: THE CASE OF WINEDERING.COM	
ENLARGING STORYTELLING METHODS TO INFLUENCE WINE CUSTOMER BUYING BEHAVIOR	Portugal

DOMINIO DEL CHALLAO: WINE TORUISM IN HERITAGE VILLAGES	Spain
BRIDGING THE GAP: A TEXTUAL ANALYSIS OF QUINTA DA GRICHA FOR ENHANCED	Dantural
MARKETING STRATEGIES AND TOURISM OFFER	Portugal
BODEGAS VALDEMAR: ACCESSIBLE TOURISM AND ITS RECOVERY AFTER COVID-19	Spain
WINE TOURISM IN ECO-FRIENDLY WINERIES: HOW DOES IT ATTRACT YOUNGER	Spain
CONSUMERS?	·
THE OMNICHANNEL CUSTOMER JOURNEY IN WINE TOURISM	Portugal
EXPLORING THE SYNERGISTIC PARTNERSHIPS IN WINE TOURISM: A CASE STUDY OF THE	Portugal
YEATMAN HOTEL AND PORTUGUESE WINERIES	1 01 14841
IMPLEMENTATION OF AN AI-BASED CONTENT CREATION STRATEGY IN THE WINE TOURISM	France
ORGANIZATION: THE CASE STUDY OF WINALIST	Trance
ONLINE BOOKING PLATFORMS AS A B2B SERVICE FOR WINE TOURISM PROVIDERS	France
APPLYING THE INNOVATION RADAR IN THE WINE TOURISM OFFER OF A GRAND CLASSÉ IN	France
MARGAUX - FRANCE	Trance
FLOURISHING BUSINESS STRATEGY FOR WINE TOURISM	Canada
DEVELOPMENT OF THE TOURISM OFFERS FOR SUSTAINABLE COTTAGE HOUSING ON PICO	Portugal
ISLAND, AZORES	rortugai
THE GROWTH OF BOOKING PLATFORMS IN WINE TOURISM: NEW TRENDS AND	France
CHALLENGES FOR WINALIST, A LEADING PLATFORM IN FRANCE	Trance
ENGAGEMENT AND INTERACTION IN THE CREATION OF WINE TOURISM EXPERIENCE:	Davi I
SANDEMAN CELLAR AS A CASE STUDY	Portugal
WHY SHOULD WINERIES GO SUSTAINABLE? INSIGHTS FROM CUSTOMER EXPERIENCE IN	Sweden
WINE TOURISM	Sweden
CATEGORISATION AND FILTERING OF WINE EXPERIENCES ON WINE FOCUSED ONLINE	ltaly
TRAVEL AGENCIES	Italy
HOW THE CITÉ DU VIN GOES BEYOND WINE TOURISM, CASE STUDY	France
FROM SEA TO SIP: EXPLORING UNDERWATER WINES OF THE MEDITERRANEAN DEPTHS, A	Ci
PROMISING JOURNEY IN CATALONIA	Spain
RESEARCH AND ANALYSIS OF WINE TOURISM OFFERS IN LUXEMBOURG, IMPLEMENTATION	Luxaraha
OF NEW WINE TOURISM FOFER AT DOMAINE L&R KOX WINERY	Luxembourg
DEVELOPMENT OF CONNECTED VIRTUAL WINE TOURISM EXPERIENCE WITH QR CODE	-
INTEGRATED ON WINE LABEL	France
ANALYSIS OF THE SITUATION OF INCLUSIVE OENOTOURISM PROVIDED BY WINERIES OF AOP	Гис
SAINT ÉMILION AND AOP SAINT ÉMILION GRAND CRU	France

Intake 2022-24 (25 students)	Country of application
EXPLORING NATURAL WINE PERCEPTION IN SPAIN: DEVELOPING DIGITAL MARKETING STRATEGIES	Spain
HOW NEUCHÂTEL VINS ET TERROIR IS BOOSTING THE REGION'S WINE TOURISM IMAGE	Switzerland
THE FORMULATION AND IMPLEMENTATION OF AN ANTI-MARKETING STRATEGY AS AN INNOVATIVE TOOL TO PROMOTE WINE AND WINE TOURISM WITHIN A HIGHLY REGULATED MARKET	Norway
EVOLUTION OF CUSTOMER EXPERIENCE IN WINE TOURISM: CLARIFYING DEFINITION AND EXPLORING NEW DIMENSIONS	Austria

THE POTENTIAL OF LUXURY SMALL GROUP TRAVEL IN WINE TOURISM FOR MILLENNIALS AND GEN Z	United States
DEVELOPING A NEW GASTRONOMIC AND WINE TOURISM EXPERIENCE: A CASE STUDY IN	Greece
EUMELIA, ORGANIC AGROTOURISM FARM & GUESTHOUSE	
FOSTERING COLLABORATIVE WINE TOURISM INITIATIVES: A LEAN CANVAS BUSINESS MODEL	
FOR PARTNERSHIPS BETWEEN RUSTIC VINES TOURS AND FAMILY-OWNED WINERIES IN	France
SAINT-ÉMILION	
PERFORMING STATISTICAL DATA ANALYSIS ON HISTORICAL SALES DATA FOR AN ONLINE	Italy
TRAVEL AGENCY - THE CASE OF WINEDERING	italy
DEMYSTIFYING WINE: GAMIFICATION AND STORYTELLING IN WINE TOURISM PRODUCT	Dolgium
AMONG BENELUX CUSTOMERS	Belgium
SUSTAINABLE WINE TOURISM. BEYOND THE CELLAR DOOR: DIVERSIFIED TOURISM FOR	Do utus as l
SUSTAINABILITY	Portugal
UNLOCKING DIGITAL EXPERIENCES IN WINE TOURISM: A CASE STUDY APPROACH	France
WINE CLUB MARKETING FOR GEN Z	Canada
DEVELOPING A STRATEGY TO INCREASE BRAND LOYALTY THROUGH DIGITAL MARKETING IN	
AN ONLINE WINE TRAVEL AGENCY FOCUSED ON WINE TOURISM - WINEDERING	Italy
BRINGING WINE TO LIFE: A CASE STUDY ON INTEGRATED MARKETING COMMUNICATION	
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STRATEGIES BEHIND A PRODUCT LAUNCH AT SIMONSIG, STELLENBOSCH	South Africa
3D WINERY TOURS AS A TOOL OF WINE TOURISM PROMOTION. THEIR IMPACT ON	Spain
CONSUMER BEHAVIOUR	эран
THE INFLUENCE OF ENVIRONMENT AND SURROUNDINGS ON WINE TASTINGS IN WINE	South Africa
TOURISM	30utii Airica
FROM BROWSING TO BONDING: OPTIMIZING THE DIGITAL WINE TOURISM JOURNEY WITH	France
THE HUMAN TOUCH	France
THE DISCREPANCY BETWEEN THE IMAGE OF BORDEAUX AS A WINE TOURISM DESTINATION	Emanao
AND CHINESE PERCEPTIONS	France
DEVELOPMENT OF A WINE TOURISM FOR FAMILIES AT CHATEAU BONALGUE	France
SUSTAINABLE TOURISM PRACTICES IN WINE INDUSTRY: A CASE STUDY OF CHÂTEAUX LA	F
CROIZILLE & TOUR BALADOZ IN SAINT-ÉMILION	France
STORYTELLING AS A TOOL IN WINE COMMUNICATIONS: ELEMENTS FOR CHOOSING AN	11.5
IMPACTFUL NARRATIVE	United Kingdom
ENOTOURISM'S ROLE IN REGIONAL DEVELOPMENT: A CASE STUDY OF LIVERMORE VALLEY	11 1 16
WINEGROWERS ASSOCIATION	United States
A CASE STUDY OF SOMM CAMP: INNOVATIONS AND ELEMENTS OF GAMIFICATION,	6 :
INTEROPERABILITY, AND PARTNER AFFILIATION IN THE ORGANIZATION OF THE EVENT	Spain
CREATING A NEW SUSTAINABLE TOUR AT THE INTERNSHIP COMPANY RUSTIC VINES IN	F
BORDEAUX CITY CENTRE AND PESSAC-LÉOGNAN	France
FROM DESIGN TO EXPERIENCE: THE ROLE OF ARCHITECTURE IN ENHANCING WINE	6 :
TOURISM AT BODEGAS BAIGORRI	Spain